

Reply for the queries

Name of Work: Consultancy Services for Preparation of Inception Report & Detailed Project Report (DPR) for Development of Multi Modal Logistics Park at Silchar in the State of Assam under Bharatmala Pariyojana.

Tender ID: 2020_NHIDC_605655_1

Sr. No.	Clause No., Section No. & Page No.	Original Clause in Tender	Clarification/Suggestion by the bidder	NHIDCL's Reply
1.	Cl. 12.1, Data Sheet, Page-25	The firm needs to provide detailed experience certificates for all projects under category 'a' and 'b' detailing out (but not limited to) project timelines, current status of implementation, project cost, size of the project, capacity of the terminal, key elements of transportation infrastructure, driver amenities and commercial development as applicable from the engaging government agency/ client/ certified by statutory auditor.	The firm needs to provide detailed experience certificates for all projects under category 'a' and 'b' detailing out (but not limited to) project timelines, current status of implementation, project cost, size of the project, capacity of the terminal, key elements of transportation infrastructure, driver amenities and commercial development as applicable from the engaging government agency/ client/ certified by statutory auditor/ certified by Chartered Accountant.	As per RFP.
2.	Clause no 3.2.4 (V); CVs of Key Persons, Page-11	An undertaking from the key personnel must be furnished that he/she will be available for entire duration of the project assignment and will not engage himself/herself in any other assignment during the period of his/her assignment on the project. After the award of work, in case of non- availability of key personnel in spite of his/her declaration, he/she shall be debarred for a period of two years for all projects of NHIDCL.	We request the Authority to delete the clause:	As per RFP.
3.	Cl. 4.5 of NIT, Cl. 10 of Data Sheet, Page-3 and Page-24	Bid due date	Request the Authority to extend the submission date by 2 week time from the date of issue of pre bid reply.	As per RFP.



4.	Section 12.1, First stage evaluation – eligibility requirement, Clause no. (ii), Page-26	<p>In case of JV, the Lead Partner should fulfill at least 75% of eligibility requirements of any two clauses (a) or (b) above and should fulfill at least 75% of eligibility requirement of clause (c), other partner shall fulfill at least 50% of eligibility requirements of any two clauses (a) or (b) above and should fulfill at least 50% of eligibility requirement of clause (c) and associate partner should fulfill at least 20% of eligibility requirement of clause (c). However, the JV should fulfill all eligibility requirements of clauses (a), (b) and (c) given in table above.</p>	Consultants request for considering “Lead Partner fulfilling at least 50% of the eligibility requirement of any two clauses (a) and (b) in place of 75%”.	As per RFP.
5.	Clause 12.2: Second stage technical evaluation, A. Firm's relevant experience in last 7 years, Page-26 and 27.	<p>The firm should have undertaken / completed similar projects as mentioned in clause (a) in Table 1 of preparation of Detailed Project Report/ Feasibility Assessment Report for setting up Integrated Multi Modal Logistics Hub (IMLH)/ Logistics Park/ Inland Container Depot/ Airport based Logistics Parks/ Air or Rail Cargo Terminals/ Port-based Logistics Parks/ Free Trade Warehousing Zone (FTWZ)/ Integrated Manufacturing Zone/ Industrial Parks (including SEZs) with minimum size of 50 acres in the last 15 years. Ongoing DPR projects (atleast 90% completed) will also be considered. The emphasis will be on relevance of the projects to the nature of assignment, cost, size and scope of work carried out by the consultant i.e. comparable size, complexity, technical specialty and key components of the projects.</p>	We observe that, the title of the Clause says “Firm’s relevant experience in last 7 years” whereas the Table, it is mentioned “in the last 15 years”. We request for considering Firm’s Experience in last 15 years”.	Please refer Amendment No. 1

6.	Section 3, 3.4, 3.4.1, Scope of Work, Page-33	The Consultant shall be required to carry out additional works, if any, to meet the objectives stated above, it must be noted that no other Consultant will be appointed, till appointing the Developer for the Project.	Consultants request for considering a handholding period of 6 months maximum post completion of the study to assist NHIDCL in appointment of Developer for the project. This would facilitate in defined resources for consultants during the handholding period and it will be common understand for all the bidders submitting the proposals.	As per RFP.
7.	Section 3, 3.4, 3.4.3, Page-34	The Consultant will assist in organizing at least one visit of a NHIDCL team to another best-in-class country to understand Logistics Parks.	Consultants request for number of officials of NHIDCL team to be considered for organisation of one visit to the best-in-class country to understand Logistics Parks. Further, request for whether consultants needs to consider the overall expenses of organisation of such visit in their financial proposal.	Please refer Amendment No. 1.
8.	Appendix-I Terms of Reference Master plan and design of services, Section 3.4.4.iii, Page-38	Basic structural design, development, operations and maintenance of bonded and unbounded warehousing Engineering Design (including construction schedule & costing) and structural design for the Multi-modal Logistics Park detailing out all designs as envisaged in the master plan. Costing & construction schedule should also be prepared by the consultant for all structural components....	At various stages the ToR asked for design of structural elements in MMLP, design of specialized terminals, container freight stations, and the Bridges if any on truck connectivity. For which a position for Structural designer is mandatory. We request a clarification on the term Basic Structural Design, and level of detailing required. Based on which a key professional can be thought of for the same, which will be common for all competing consultants.	As per RFP.
9.	Enclosure V CVs of Key Persons: iii. Key Personnel is to include f) Environment cum Social Expert, Page-93	Environment cum Social Expert	We feel in addition to an Environmentalist, a separate position for Social Economist or Social Expert with background in Social Science, having experience of carrying out Social Impact Assessments in infrastructure projects involving land acquisition would be more appropriate. An Environmentalist with the experience of carrying out socio-economic impact assessment studies is very rare to find in the market.	As per RFP.
10.	Section 7: Deliverables and timeframe, Page-85	From Table-3: Milestones and timelines, the total time duration for the study is 6 months.	Generally, primary Traffic & Transportation surveys and Engineering investigations (Topographic survey, Geotechnical, Hydrographic, etc.) take a lot of time in organisation of ground surveys, checking, and further analysis which itself would take a minimum of 2 to 3 months. We have studied various tasks to be undertaken in each stage/deliverable. The scope of the task	As per RFP.

			is very elaborate and comprehensive. We believe that the time given for each stage is very short, and given the current challenge of doing field activities due to COVID, getting necessary permissions for organisation of primary surveys & investigations and the consultation process with the stakeholders will certainly require more time than the normal circumstances. We propose 12 months' time frame for the study. Hence, We request you to consider the same.	
11.	Clause 7.2 (The milestones and timelines of the assignment) and Table-3: Milestones and timelines, Page-85	Final Feasibility Study Report for MMLP including IWT, External Road & Rail Trunk Connectivity Infrastructure, after Incorporating comments and observations of NHIDCL and other competent authorities including submission of bid documents including Draft Concession Agreement and technical schedule for selection of developing agency. Submission of physical 3D model and simulation graphic video with voice over.	Consultants request for advising on scale of 3D physical model for assessment of cost in providing the same in the Financial proposal.	Please refer Amendment No. 1.
12.	Enclosure II: Qualification and Experience Requirement of Key Personnel, Page- 85 to 95	Age limit prescribed for all the key professions is 65 years on the date of submission of proposal.	We request you for considering the age limit upto 70 years on the date of submission of proposal as availability of experts is very limited.	As per RFP.
13.	Cover Page, Notice Inviting Tender, etc. Page-3 Appendix II, Form-E1, Letter of Proposal (On Applicant's letter head), Page-105	Consultancy Services for Preparation of Inception Report & Detailed Project Report (DPR) for Development of Multi Modal Logistics Park at Silchar in the State of Assam under Bharatmala Pariyojana Title of the study mentioned in the subject is "Appointment of Consultant for "Consultancy Services for Preparation of Feasibility Report & Detailed Project Report (DPR) for Development of Multi Modal Logistics Park at Silchar in the State of Assam under Bharatmala Pariyojana"	Consultants observe that, there are words "Inception Report" in some of the places and "Feasibility Report" in some places. To avoid ambiguity, consultants suggest for considering the "Feasibility Report" which is more appropriate considering the scope of work involved in the study.	Please refer Amendment No. 1
14.	Appendix II, Form-E2/T3 FIRM'S REFERENCES Page-108	"Relevant Services Carried out in the Last Seven Years (2010-11 onwards) Which Best Illustrate Qualifications"	Consultants observe that, experience mentioned as "Last Seven Years" and Year mentioned as 2010-11 onwards. We request for considering "Last Fifteen years" i.e. 2005-06 onwards.	Please refer Amendment No. 1

15.	Appendix-IV, Form-III, Financial Proposal, Page-125	<p>It is mentioned that, Consultants need to mention the Basic Rate for the following.</p> <p>3) Cost towards preparation of Inception Report for MMLP at Silchar, complete in all aspects.</p> <p>4) Cost towards DPR preparation of External Road Trunk Connectivity Infrastructure for the MMLP, Complete in all aspects (Preparation of DPR for external road/s connectivity complete in all respect including incidental to the work).</p> <p>5) Cost towards DPR preparation of External Rail Trunk Connectivity Infrastructure for the MMLP, Complete in all aspects (Preparation of DPR for external rail connectivity complete in all respect including incidental to the work).</p> <p>6) Cost towards DPR preparation of Inland Water Transport (IWT) Terminal complete in all respect including incidental to the work.</p>	<p>As per the Form-III, consultants have to provide Basic Rates for the Key Professionals, Sub-Professionals under sl, no. 1 and 3 and further provide Basic Rates for Other Overheads under Sl. No. 7, Reports, Document Printing, 3D Model and Graphic video under Sl. No. 8, Survey and Investigation related to land parcel of MMLP under Sl. No. 9. At the end all the amounts needs to be added i.e. from Sl. No. 1 to 9. Consultants are of the opinion that, these basic rates would overlap with Basic Rates of Sl. No. 3,4,5 and 6. Consultants request for clarification to avoid the ambiguity.</p>	As per RFP.
16.	Cl. 3.2.6, Page-12	<p>Renowned firm having experience in DPR preparation of National Highway Projects with at least one project of DPR preparation of 4-lane bridge/viaduct design having 200 m length.</p>	<p>Kindly make it as below in line with other RFPs of Hyderabad & Coimbatore;</p> <p>Renowned firm having experience in DPR preparation of National Highway Projects with at least one project of DPR preparation of 4-lane bridge/viaduct elevated road/ flyover design having 200 m length.</p> <p>Also we understand;</p> <p>In case in-house expertise exists, the consultant must furnish details of at least two projects in the past among below 3 categories: (i) National Highway DPR preparation and (ii) Rail track or rail bridge design DPR Preparation, or projects of similar nature (iii) navigation channel for shipping or development of Ports or development of IWT Terminals or projects of similar nature.</p> <p>Kindly confirm.</p>	As per RFP.
17.	Cl. 3, Page-23	Timeframe 06 months	Considering various approval required for EIA, Road & Rail, kindly allow timeframe of 12 months	As per RFP.

18.	Cl. 12.4, Page-29	The weight given to Technical Proposal (T) = 0.70. The weight given to Financial Proposal (f) = 0.30	Kindly make it 80:20 for more potential bidder to participate. This is in line with RFPs for MMLPs of Hyderabad & Coimbatore as well.	As per RFP.
19.	Cl. 3.4, Page-179	Liability of the Consultants	Kindly limit it to max. 10% of the Contract Value	As per RFP.
23.	Cl. 5.3, Page-138	Detailed CV Evaluation criteria	<p>You have given 10% weightage for project. exp. outside India for resources like Team Leader, Logistic Park Planner, Warehousing & Freight Transport Expert.</p> <p>It is true that term MMLP is new to India but there are many projects in India which covers MMLP's components like large scale warehouses for infrastructure projects (IMLH/ Logistics Park/ Inland Container Depot/ Airport based Logistics Parks/ Air or Rail Cargo Terminals/ Port-based Logistics Parks/ Free Trade Warehousing Zone (FTWZ)/ Integrated Manufacturing Zone/ Industrial Parks (including SEZs)) etc. in which our resources are having exp. in. Under the above, we request you to reconsider the requirement of project. exp. outside India for those resources at least for Team Leader, Logistic Park Planner.</p>	As per RFP.

Other entries remain same.


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